Consolidated Financial Statements of

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Year ended March 31, 2018

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Index of Consolidated Financial Statements and Supplementary Schedules
Year ended March 31, 2018

Statement/Schedule Number

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The consolidated financial statements of the St. Lawrence College of Applied Arts and Technology (the "College") are the responsibility of management and have been approved by the Board of Governors (the "Board").

The consolidated financial statements have been prepared by management in accordance with Canadian public sector accounting standards for government not-for-profit organizations, including the 4200 series of standards, as issued by the Public Sector Accounting Board. When alternative accounting methods exist, management has chosen those it deems most appropriate in the circumstances. Consolidated financial statements are not precise since they include certain amounts based on estimates and judgments. Management has determined such amounts on a reasonable basis in order to ensure that the consolidated financial statements are presented fairly, in all material respects.

The College maintains systems of internal accounting and administrative controls of high quality, consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, reliable and accurate and that the College's assets are appropriately accounted for and adequately safeguarded.

The College's insurance liabilities have been reviewed by management in consultation with its broker. There are no material liabilities in either fact or contingency as at the date of this report.

The Board is responsible for ensuring that management fulfills its responsibilities for financial reporting and is ultimately responsible for reviewing and approving the consolidated financial statements. The Board carries out this responsibility principally through its Audit Committee.

The Audit Committee is appointed by the Board and meets regularly with management, as well as the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues, to satisfy itself that each party is properly discharging its responsibilities, and to review the consolidated financial statements and the external auditor's report. The Audit Committee reports its findings to the Board for consideration when approving the consolidated financial statements. The Audit Committee also considers, for review and approval by the Board, the engagement or re-appointment of the external auditors.

The consolidated financial statements have been audited by BDO Canada LLP, the external auditors, in accordance with Canadian generally accepted auditing standards, on behalf of the Board. BDO Canada LLP has full and free access to the Audit Committee.

Glenn Vollebregt, President & CEO

Patricia Kerth, Sr. Vice-President, Corporate Services & CFO

June 12, 2018

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Independent Auditor's Report

To the Board of Governors of The St. Lawrence College of Applied Arts and Technology

We have audited the accompanying consolidated financial statements of The St. Lawrence College of Applied Arts and Technology, which comprise the consolidated statement of financial position as at March 31, 2018, and the consolidated statements of operations, changes in net assets, cash flows and remeasurement gains and losses for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of The St. Lawrence College of Applied Arts and Technology as at March 31, 2018, and the results of its operations, cash flows and its remeasurement gains and losses for the year then ended in accordance with Canadian public sector accounting standards.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants
Mississauga, Ontario
June 12, 2018

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Financial Position
As at March 31, 2018, with comparative figures for 2017

Statement 1

	2018	2017
Assets		
Current assets:		
Cash	$ 28,086,689	$ 19,088,554
Short-term investments (note 2)	14,456,876	13,833,836
Grants and accounts receivable (note 16(a))	12,743,061	7,194,981
Prepaid expenses	2,091,711	1,998,561
	57,378,337	42,115,932
Long-term receivables (note 3)	2,359,933	-
Long-term investments (note 2)	10,887,611	11,234,282
Capital assets (note 4)	88,312,591	73,734,343
	$ 158,938,472	$ 127,084,557
Liabilities and Net Assets (Deficiency)		
Current liabilities:		
Accounts payable and accrued liabilities	$ 19,364,155	$ 13,850,305
Deferred revenue (note 5)	17,437,892	14,779,671
Trust funds for student enhancement fees (note 6)	193,932	363,846
Current portion of long-term debt (note 8)	1,452,731	1,370,224
	38,448,710	30,364,046
Bankers' acceptance loans due on demand (note 8)	6,672,298	7,546,799
	45,121,008	37,910,845
Employee future benefits (note 7(b))	648,000	713,000
Sick leave benefit entitlement (note 7(c))	2,460,000	2,499,000
Long-term debt (note 8)	9,770,730	10,348,957
Interest rate swaps (note 8(e))	3,118,435	4,532,871
Deferred capital contributions (note 9)	51,807,991	39,063,937
Total liabilities	112,926,164	95,068,610
Net assets (deficiency):		
Invested in capital assets (note 10)	21,735,005	18,465,195
Restricted for endowments (note 11)	10,499,851	9,814,466
Internally restricted (note 12)	4,299,030	3,926,937
Unrestricted (note 13)	6,242,954	(1,722,221)
	42,776,840	30,484,377
Accumulated remeasurement gains	3,235,468	1,531,570
Total net assets	46,012,308	32,015,947
	$ 158,938,472	$ 127,084,557

See accompanying notes to consolidated financial statements.

Approved by the Board of Governors:

________________ Chair

________________ President

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Operations — Statement 2

Year ended March 31, 2018, with comparative figures for 2017

	2018	2017
Revenue:		
Grants and reimbursements (schedule 1)	$ 55,806,266	$ 56,413,934
Tuition and related fees	52,869,573	41,223,769
Ancillary (schedule 1)	6,727,426	6,957,260
Other	3,208,320	2,901,584
Amortization of deferred capital contributions (note 9)	5,231,176	4,470,396
Realized loss on sale of short-term investments	(375,411)	(19,573)
Realized gain (loss) on sale of long-term investments	182	(113,736)
Donations	511,781	506,347
Interest	810,005	755,198
Total revenue	124,789,318	113,095,179
Expenses:		
Salaries, wages and benefits (schedule 2)	69,785,408	66,497,996
Non-payroll (schedule 3)	34,645,310	32,069,653
Amortization of capital assets	8,947,466	8,037,215
Employee future benefits recovery (note 7(b))	(65,000)	(18,000)
Sick leave benefit (recovery) expense (note 7(c))	(39,000)	6,000
Other non-pension benefits (recovery) expense	(91,944)	110,973
Total expenses	113,182,240	106,703,837
Excess of revenue over expenses	$ 11,607,078	$ 6,391,342

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Changes in Net Assets
Year ended March 31, 2018, with comparative figures for 2017

Statement 3

	Invested in capital assets	Restricted for endowments	Internally restricted	Unrestricted	Total
Balance, April 1, 2017	$ 18,465,195	$ 9,814,466	$ 3,926,937	$ (1,722,221)	$ 30,484,377
Excess (deficiency) of revenue over expenses (note 10)	(3,716,290)	-	-	15,323,368	11,607,078
Net change in investment in capital assets (note 10)	6,986,100	-	-	(6,986,100)	-
Transfer between funds (note 12)	-	-	372,093	(372,093)	-
Endowment contributions	-	685,385	-	-	685,385
Balance, March 31, 2018	$ 21,735,005	$ 10,499,851	$ 4,299,030	$ 6,242,954	$ 42,776,840

	Invested in capital assets	Restricted for endowments	Internally restricted	Unrestricted	Total
Balance, April 1, 2016	$ 17,975,262	$ 9,683,212	$ 3,272,795	$ (6,969,488)	$ 23,961,781
Excess (deficiency) of revenue over expenses (note 10)	(3,566,819)	-	-	9,958,161	6,391,342
Net change in investment in capital assets (note 10)	4,056,752	-	-	(4,056,752)	-
Transfer between funds (note 12)	-	-	654,142	(654,142)	-
Endowment contributions	-	131,254	-	-	131,254
Balance, March 31, 2017	$ 18,465,195	$ 9,814,466	$ 3,926,937	$ (1,722,221)	$ 30,484,377

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Cash Flows — Statement 4

Year ended March 31, 2018, with comparative figures for 2017

	2018	2017
Cash provided by (used in):		
Operating activities:		
Excess of revenue over expenses	$ 11,607,078	$ 6,391,342
Items not involving cash:		
Amortization of deferred capital contributions	(5,231,176)	(4,470,396)
Amortization of capital assets	8,947,466	8,037,215
Loss on sale of investments	375,229	133,309
Gain on disposal of capital assets	(73,516)	(14,867)
Changes in non-cash operating working capital:		
Increase in grants and accounts receivable	(5,548,080)	(2,115,293)
Increase in prepaid expenses	(93,150)	(620,172)
Increase in accounts payable and accrued liabilities	5,513,850	410,962
Increase in deferred revenue	2,658,221	2,477,998
Accrual for employee future benefits	(104,000)	(12,000)
	18,051,922	10,218,098
Capital activities:		
Purchase of capital assets	(23,544,974)	(5,667,906)
Receipt of deferred capital contributions	17,975,230	5,803,628
Proceeds on sale of capital assets	92,776	122,127
	(5,476,968)	257,849
Financing activities:		
Endowment contributions	685,385	131,254
(Decrease) increase in trust funds for student enhancement fees	(169,914)	25,835
Principal payments on long-term debt	(1,370,221)	(1,292,430)
	(854,750)	(1,135,341)
Investing activities:		
Increase in long-term receivables	(2,359,933)	-
Increase in investments, net of remeasurement gains (losses)	(362,136)	(750,895)
	(2,722,069)	(750,895
Increase in cash	8,998,135	8,589,711
Cash, beginning of year	19,088,554	10,498,843
Cash, end of year	$ 28,086,689	$ 19,088,554

See accompanying notes to consolidated financial statements.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Statement of Remeasurement Gains and Losses

Statement 5

Year ended March 31, 2018, with comparative figures for 2017

	2018	2017
Accumulated remeasurement gains, beginning of year	$ 1,531,570	$ 198,189
Unrealized gains (losses) attributable to:		
Short-term investments designated at fair value	(85,949)	59,093
Derivatives – interest rate swaps (note 8(e))	1,414,436	1,293,862
	1,328,487	1,352,955
Realized losses (gain) reclassified to the statement of operations:		
Disposition of short-term investments	375,411	(19,574)
Net remeasurement gains for the year	1,703,898	1,333,381
Accumulated remeasurement gains, end of year	$ 3,235,468	$ 1,531,570

See accompanying notes to consolidated financial statements.

The St. Lawrence College of Applied Arts and Technology (the “College”) was established as a community college in 1967 and operates under the authority of the Province of Ontario. The College offers full-time, post-secondary programs and part-time courses and certificate programs at campuses located in Kingston, Brockville and Cornwall. The College is a registered charity and is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

The St. Lawrence College Foundation (the “Foundation”) is incorporated without share capital under the Ontario Corporations Act. The Foundation operates under a memorandum of understanding with the College’s Board of Governors. Accordingly, the results and operations of the Foundation are included in the College’s consolidated financial statements. The objectives of the Foundation are to solicit, receive, manage and distribute money and other funds to support the educational services provided by the College and its affiliated institutions.

1. Significant accounting policies:

(a) Basis of presentation:

These consolidated financial statements have been prepared by management in accordance with Canadian Public Sector Accounting Standards, including the 4200 standards for government not-for-profit organizations. These consolidated financial statements reflect the assets, liabilities, revenues and expenses of the College and its subsidiary, The St. Lawrence College Foundation. All significant intercompany balances and transactions have been eliminated upon consolidation.

(b) Revenue recognition:

The College follows the deferral method of accounting for contributions, which includes government grants and reimbursements and donations.

The College is funded primarily by the Province of Ontario in accordance with funding arrangements established by the Ministry of Advanced Education and Skills Development (“MAESD”). Grants are recorded as revenue in the period to which they relate. Grants approved but not received by the end of the fiscal year are accrued. Where a portion of a grant relates to a future year, that portion is deferred and recognized in the year to which it relates.

Tuition and related fees are recorded as revenue based on the academic period of the related courses. Fees are recognized as income based on the proportion of the academic period that occurs within the fiscal year of the College. Fees received for courses that commence after the end of the fiscal year of the College are recorded as deferred revenue.

Revenues from contract educational services, federal training and ancillary operations are recognized when the related products are delivered or services are provided by the College.

1. Significant accounting policies (continued):

(b) Revenue recognition (continued):

Unrestricted contributions are recognized as revenue when received or receivable, to the extent that the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions other than endowment contributions are recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of capital assets are deferred and amortized as revenue on a straight-line basis over the useful life of the related capital assets.

Endowment contributions are recognized as direct increases in endowment net assets..

Restricted investment income is recognized as revenue in the year in which the related expenses are recognized. Unrestricted investment income is recognized as revenue when earned.

Donations of assets are recorded at fair value when a fair value can be reasonably estimated. Pledges receivable are not recorded as an asset in the accompanying financial statements.

(c) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments that extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to the College’s ability to provide services or the value of future economic benefits associated with the capital asset is less than its net book value, the carrying value of the capital asset is reduced to reflect the decline in the asset’s value. Any unamortized deferred capital contribution amount related to the capital asset is recognized in revenue in the statement of operations, provided that all restrictions have been complied with.

Construction in progress costs are capitalized as incurred and represent the cost of capital assets currently under construction. Amortization is not recognized until construction is complete and the assets are ready for productive use.

Capital assets are amortized on a straight-line basis over their estimated useful lives as follows:

Buildings	10, 20 and 40 years
Site improvements and parking	10 years
Equipment	2 to 10 years

1. Significant accounting policies (continued):

(d) Employee future benefits and sick leave benefit entitlement:

The College is a member of the Colleges of Applied Arts and Technology ("CAAT") Pension Plan, which is a multi-employer, defined benefit plan. The College also provides defined retirement and post-employment benefits and compensated absences to certain employee groups. These benefits include pension, health and dental and non-vesting sick leave. The actuarial determination of the accrued benefit obligations for pensions and other retirement benefits uses the projected benefit method prorated on service. The most recent actuarial valuation of the benefit plans for funding purposes was as of January 1, 2017, and the next required valuation will be as of January 1, 2020.

The College has adopted the following policies with respect to accounting for these employee benefits:

(i) The costs of post-employment future benefits are actuarially determined using management's best estimate of health care costs, disability recovery rates and discount rates. Adjustments to these costs arising from changes in estimates and experience gains and losses are amortized to income over the estimated average remaining service life of the employee groups on a straight-line basis.

(ii) The costs of the multi-employer defined benefit pension plan are the College's contributions due to the plan in the period.

(iii) The cost of non-vesting sick leave benefits are actuarially determined using management's best estimate of salary escalation, employees' use of entitlement and discount rates. Adjustments to these costs arising from changes in actuarial assumption and/or experience are recognized over the estimated average remaining service life of the employees.

(iv) The discount rate used in the determination of the above-mentioned liabilities is equal to the College's internal rate of borrowing.

1. Significant accounting policies (continued):

(e) Financial instruments:

The College classifies its financial instruments as either fair value or amortized cost. The College's accounting policy for each category is as follows:

Fair Value

This category includes derivatives, equity instruments and mutual funds quoted in an active market. The College has designated its fixed income portfolio that would otherwise be classified into the amortized cost category as fair value as the College manages and reports performance of it on a fair value basis.

Financial instruments classified as fair value are initially recognized at cost and subsequently carried at fair value. Unrealized changes in fair value are recognized in the statement of remeasurement gains and losses until they are realized, when they are transferred to the statement of operations. Changes in fair value on restricted investments are recognized as deferred revenue until the restriction on its use is realized, at which time the balance is transferred to the consolidated statement of operations.

Transaction costs related to financial instruments classified as fair value are expensed as incurred.

Where a decline in fair value is determined to be other than temporary, the amount of the loss is removed from accumulated remeasurement gains and losses and recognized in the consolidated statement of operations. On sale, the amount held in accumulated remeasurement gains and losses associated with that instrument is removed and recognized in the consolidated statement of operations.

Amortized cost

This category includes accounts receivable, long-term receivables, accounts payable and accrued liabilities, bankers' acceptance loans and long-term debt.

Financial instruments classified as amortized cost are initially recognized at cost and subsequently carried at amortized cost using the effective interest rate method, less any impairment losses on financial assets, except for contributions, which are initially recognized at fair value.

Transaction costs related to financial instruments classified as amortized cost are added to the carrying value of the instrument.

Write-downs on financial assets classified as amortized cost are recognized when the amount of a loss is known with sufficient precision, and there is no realistic prospect of recovery. Financial assets are then written down to net recoverable value with the write-down being recognized in the consolidated statement of operations.

1. Significant accounting policies (continued):

(f) Management estimates:

The preparation of financial statements in conformity with Canadian Public Sector Accounting Standards, including the 4200 standards for government not-for-profit organizations, requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from these estimates. Areas of key estimation include determination of fair value for investments and interest rate swaps, allowance for doubtful accounts, percentage of completion for construction in progress, amortization of capital assets and deferred capital contributions and actuarial estimation of employee future benefits and sick leave benefit entitlement liabilities.

Financial instruments are classified into value hierarchy levels 1, 2 or 3 for the purposes of describing the basis of inputs used to determine the fair market value of those amounts recorded at fair value as described below:

- Level 1 – Fair value measurements are those derived from unadjusted quoted market prices in active markets for identical assets or liabilities;
- Level 2 – Fair value measurements are those derived from observable or corroborated inputs, other than level 1, such as quoted prices for similar assets or liabilities in inactive markets or market data for substantially the full term of the assets or liabilities; and
- Level 3 – Fair value measurements are those derived from unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities.

(g) Foreign currency:

Foreign currency transactions are recorded at the exchange rate at the time of the transaction. Assets and liabilities denominated in foreign currencies are recorded at fair value using the exchange rate at the financial statement date. Realized foreign exchange gains and losses are recognized in the consolidated statement of operations.

(h) Student organizations:

These consolidated financial statements do not reflect the assets, liabilities, revenues or expenses of the various student organizations at the College.

2. Investments:

Short-term investments are held in securities that mature within one year of acquisition and are held for the purpose of meeting short-term cash commitments. Long-term investments, which include $10,499,851 (2017 - $9,814,466) of investments externally restricted for endowments as described in note 11, are comprised of the following:

	Level	2018	2017
Cash	1	$ 306,839	$ 323,294
Equities	1	-	2,518,136
Mutual funds	2	4,610,201	1,055,997
Fixed income	2	5,970,571	7,336,855
		$ 10,887,611	$ 11,234,282

There were no significant transfers between Level 1 and Level 2 for the year ended March 31, 2018. There were also no transfers into or out of Level 3.

Fixed income investments have interest rates from 0% to 4.25% (2017 – 0% to 4.50%) and mature between 2018 and 2026 (2017 – 2017 and 2026). The fixed income investments include both variable and fixed rates with a weighted average effective interest rate of 2.27% (2017 – 2.62%).

The maturity profile of fixed income investments held is as follows:

As at March 31, 2018	Within 1 year	1 - 5 years	6 - 10 years	Over 10 years	Total
Carrying value	$ 1,004,996	$ 3,433,807	$ 1,531,768	$ -	$ 5,970,571
Percentage of total	16.8%	57.5%	25.7%	0.0%	100.0%

As at March 31, 2017	Within 1 year	1 - 5 years	6 - 10 years	Over 10 years	Total
Carrying value	$ 1,183,305	$ 4,088,942	$ 2,064,608	$ -	$ 7,336,855
Percentage of total	16.1%	55.7%	28.2%	0.0%	100.0%

3. Long-term receivables:

Long-term receivables are comprised of the following:

(a) Student levies for Student Life & Innovation Centre:

The student levies are directed to partially fund the construction of the Student Life & Innovation Centre on the Kingston Campus, and are receivable over a period up to fifteen years. A receivable has been recognized for $3,109,934, representing approximately 42% of the total student levies receivable based upon the estimated amount of the Student Life & Innovation Centre construction completed as at March 31, 2018. A current portion of $750,000 (2017 – nil) has been included in grants and accounts receivable, representing the anticipated fees to be collected in the next fiscal year.

(b) Receivable from Kingston Student Association for Student Life & Innovation Centre:

As part of the College's Uncommon fundraising campaign, the Kingston Student Association pledged to contribute approximately $1,300,000 to partially fund the construction of the Student Life & Innovation Centre on the Kingston Campus. During the year $500,000 of the pledged amount was received by the College. A receivable has been recognized for $36,445, representing approximately 42% of the total remaining pledge receivable based upon the estimated amount of the Student Life & Innovation Centre construction completed as at March 31, 2018. The balance of the pledge is an unsecured, interest-free receivable, due in annual instalments of approximately $50,000 until March 2032. A current portion of $36,445 (2017 – nil) has been included in grants and accounts receivable.

	2018	2017
Long-term accounts receivable	$ 3,146,378	$ -
Less: Current portion included in accounts receivable	(786,445)	-
	$ 2,359,933	$ -

4. Capital assets:

			2018	2017
	Cost	Accumulated amortization	Net book value	Net book value
Land	$ 745,393	$ -	$ 745,393	$ 745,393
Buildings	150,672,719	87,393,979	63,278,740	63,628,994
Construction in progress	14,997,967	-	14,997,967	1,989,561
Site improvements and parking	6,017,036	4,938,567	1,078,469	1,188,307
Equipment	54,421,009	46,208,987	8,212,022	6,182,088
	$ 226,854,124	$ 138,541,533	$ 88,312,591	$ 73,734,343

Cost and accumulated amortization at March 31, 2017 amounted to $203,751,497 and $130,017,154 respectively.

5. Deferred revenue:

	2018	2017
Student tuition fees	$ 11,827,760	$ 8,110,451
Externally restricted donations	1,357,190	1,417,641
Expenses of future periods	4,252,942	5,251,579
	$ 17,437,892	$ 14,779,671

(a) Student tuition fees:

Deferred revenue related to student tuition fees represent fees collected by the College for which the term of the program or course extends beyond the fiscal year of the College.

5. Deferred revenue (continued):

(b) Externally restricted donations:

Deferred contributions related to externally restricted donations represent unspent donations that have been restricted by the donors for special projects, student bursaries and other financial assistance.

	2018	2017
Donations	$ 645,267	$ 759,851
Restricted investment income, net of fees	16,395	9,931
	661,662	769,782
Amount recognized as revenue in the year	(541,699)	(551,262)
	119,963	218,520
Donations utilized for additions to capital assets	(180,414)	(220,304)
Net increase (decrease)	(60,451)	(1,784)
Balance, beginning of year	1,417,641	1,419,425
Balance, end of year	$ 1,357,190	$ 1,417,641
Represented by:		
Foundation fund for bursaries and special projects	$ 802,593	$ 1,000,027
Funds for bursaries	554,597	417,614
	$ 1,357,190	$ 1,417,641

(c) Expenses of future periods:

Deferred contributions related to expenses of future periods include unspent grants and reimbursements, the employment stability funds maintained pursuant to the collective union agreements and the unspent investment income earned on assets restricted for endowments (see note 11).

	2018	2017
Balance, beginning of year	$ 5,251,579	$ 5,211,018
Amount recognized as revenue in the year	(2,258,071)	(2,613,126)
Amount transferred to deferred capital contributions (note 9)	(1,800,000)	-
Amount received related to future years	3,018,639	2,476,575
Restricted investment income (note 11)	782,037	157,006
Unrealized (losses) gains on long-term investments	(513,847)	268,607
Investment income used to pay bursaries (note 11)	(227,395)	(248,501)
Balance, end of year	$ 4,252,942	$ 5,251,579

6. Trust funds for student enhancement fees:

The College holds student enhancement fees on behalf of student associations. Representatives of the student associations determine the disbursement of the funds.

	2018	2017
Student enhancement fees collected	$ 207,783	$ 213,697
Portion of student enhancement fees utilized for additions to capital assets (note 9)	(234,310)	-
Enhancement fees paid to student associations	(99,972)	(140,759)
Enhancement fees utilized for student approved activities and recognized as revenue	(43,415)	(32,603)
Enhancement fees donated to Cornwall revitalization / bursary fund	-	(14,500)
	(169,914)	25,835
Balance, beginning of year	363,846	338,011
Balance, end of year	$ 193,932	$ 363,846

7. Employee future benefits and sick leave benefit entitlement:

(a) Pension plan:

Substantially all of the employees of the College are members of the Colleges of Applied Arts and Technology (the “CAAT”) Pension Plan (the “Plan”), which is a multi-employer defined benefit pension plan available to all eligible employees of the participating members of the Plan. Plan members will receive benefits based on the length of service and on the average of annualized earnings during the highest five consecutive years prior to retirement, termination or death.

Pension assets consist of investment grade securities. Market and credit risk on these securities are managed by the Plan and by placing Plan assets in trust and through the Plan investment policy.

The College’s pension expense is calculated in accordance with the contribution formula contained in the Plan text, using Plan management’s best estimates, in consultation with its actuaries. The funding objective is for employer contributions to the Plan to remain a constant percentage of employees’ contributions.

7. Employee future benefits and sick leave benefit entitlement (continued):

(a) Pension plan (continued):

Variances between actuarial funding estimates and actual experience may be material and any differences are generally to be funded by the participating members. The most recent triennial actuarial valuation of the plan as at January 1, 2018 indicates the Plan's funding reserve increased to $2.3 billion (from $1.6 billion in 2017), reflecting in the Plan's 15.6% gross return for 2018 (2017 – 7.8%). Contributions to the Plan made during the year by the College on behalf of its employees amounted to $5,149,518 (2017 - $5,391,442) and are included as an expense in the consolidated statement of operations.

(b) Employee future benefits:

The College provides extended health care, dental insurance and life insurance benefits to certain of its employees under a multi-employer plan under CAAT. This coverage may be extended to the post-employment period. The most recent actuarial valuation of these employee future benefits was completed January 31, 2017 and extrapolated to March 31, 2018. The related benefit liability was determined by independent actuaries on behalf of the college system as a whole.

Variances between actuarial funding estimates and actual experience may be material and any differences are generally to be funded by the participating members. The College recognizes as expense for current services the amount of its required contribution in a given year and the change in the accrued benefit liability in the year.

7. Employee future benefits and sick leave benefit entitlement (continued):

(b) Employee future benefits (continued):

The following tables outline the components of the College's employee future benefits liability and the related expense:

	2018	2017
Accrued benefit obligations	$ 653,000	$ 648,000
Fair value of plan assets	(143,000)	(92,000)
Funded status – plan deficit	510,000	556,000
Unamortized actuarial gains	138,000	157,000
Employee future benefits liability	$ 648,000	$ 713,000

	2018	2017
Current service cost	$ 3,000	$ 3,000
Interest on accrued benefit obligation	2,000	2,000
Experience gains	(58,000)	(9,000)
Benefit payments	(5,000)	(8,000)
Amortized actuarial gains	(7,000)	(6,000)
Employee future benefits recovery	$ (65,000)	$ (18,000)

These amounts represent the results of the actuarial valuation completed effective January 1, 2017 and extrapolated to March 31, 2018.

The significant actuarial assumptions adopted in estimating the College's accrued benefit liability are as follows:

	2018	2017
Discount rate	2.60%	2.0%
Dental benefit cost escalation	4.0%	4.0%
Medical benefits cost escalation:		
Hospital and other medical	4.0%	4.0%
Drugs	8.0% decreasing to 4.0% in 2034	9.0%, decreasing to 4.0% in 2034

7. Employee future benefits and sick leave benefit entitlement (continued):

(c) Sick leave benefit entitlement:

The College allocates to certain employee groups a specified number of days each year for use as paid absences in the event of illness or injury. These days do not vest and are available immediately. Employees are permitted to accumulate their unused allocation each year, up to the allowable maximum provided in their employment agreements. Accumulated days may be used in future years to the extent that the employees' illness or injury exceeds the current year's allocation of days. Sick leave is paid out at the salary in effect at the time of usage. The related benefit liability was determined by independent actuaries on behalf of the college system as a whole.

The following tables outline the components of the College's sick leave benefit entitlement:

	2018	2017
Accrued benefit obligation	$ 2,380,000	$ 2,523,000
Unamortized actuarial losses (gains)	80,000	(24,000)
Sick leave benefit entitlement liability	$ 2,460,000	$ 2,499,000

	2018	2017
Current service cost	$ 129,000	$ 136,000
Interest on accrued benefit obligation	46,000	36,000
Benefit payments	(212,000)	(120,000)
Amortized actuarial gains	(2,000)	(46,000)
Sick leave benefit (recovery) expense	$ (39,000)	$ 6,000

The probability that the employee will use more sick days than the annual accrual and the excess number of sick days used are within ranges of 0% to 23.7% (2017 – 0% to 23.7%) and 0 to 48.0 days (2017 – 0 to 48.0 days) respectively for age groups ranging from 20 and under to 65 and over in bands of 5 years.

7. Employee future benefit and sick leave benefit entitlement (continued):

(c) Sick leave benefit entitlement (continued):

The unamortized actuarial gains and losses are amortized over the expected average remaining service life as listed below:

Accumulated sick leave benefit entitlements	Academic – 10.8 years Support – 11.4 years
Employee future benefits	11.4 years

The significant actuarial assumptions adopted in estimating the College's accrued benefit liability are as follows:

	2018	2017
Discount rate	2.6%	2.0%
Salary escalation - Academic	2.0% in 2018-2020 and 1.5% thereafter	1.8% in 2016 and 1.5% thereafter
Salary escalation - Support	1.5% in 2018 and thereafter	0.5% in 2016 and 2017 and 1.5% thereafter

8. Long-term debt:

(a) Long-term debt is comprised of the following:

	2018	2017
Bankers' acceptance loans due on demand (note 8(b)):		
5.997%, repayable approximately $133,000 quarterly including interest, maturing September 10, 2021	$ 1,749,985	$ 2,182,208
6.01%, repayable approximately $28,000 monthly including interest, maturing July 4, 2028	2,616,335	2,793,777
6.02%, repayable approximately $21,000 monthly including interest, maturing August 1, 2028	1,974,595	2,106,995
6.06%, repayable approximately $13,000 monthly including interest, maturing September 1, 2028	1,205,886	1,285,679
Fixed rate term loans (note 8(c)):		
5.12%, repayable $9,466 monthly including interest, maturing February 1, 2030	1,011,676	1,071,786
5.29%, repayable $15,522 monthly including interest, maturing November 1, 2030	1,716,717	1,809,481
5.35%, repayable $67,895 monthly including interest, maturing March 1, 2031	7,620,565	8,016,054
	17,895,759	19,265,980
Current portion	(1,452,731)	(1,370,224)
Bankers' acceptance loans due on demand	(6,672,298)	(7,546,799)
	$ 9,770,730	$ 10,348,957

8. Long-term debt (continued):

(b) The 5.997% and 6.01% bankers' acceptance loans due on demand were used to finance the construction of the student residence on the Kingston campus. The 6.02% and 6.06% bankers' acceptance loans due on demand were used to finance the construction of a fitness facility and the expansion of the cafeteria, respectively, on the Kingston campus. It is the intention of the College to repay these loans based on the payment schedules in note 8(a), unless payment is required earlier by the lender. These loans are economically hedged through interest rate swaps to the fixed interest rates noted above. The College also incurs a bank stamping fee of 0.30% to 0.32% on the outstanding principal balance of each loan which is paid quarterly for the 5.997% loan and monthly for the remaining loans. No specific security has been pledged for these loans.

Based on a detailed analysis and feasibility study it is expected that operational costs of the student residence, including the principal and interest payments on the related bankers' acceptance loans, will be financed from operational revenue generated by the residence as required by MAESD. If an operating deficit is incurred, it will be financed by the excess of revenue over expenses from other ancillary operations.

It is expected that the management fees, utilities and other costs of the fitness facility, including the principal and interest payments on the related bankers' acceptance loan, will be financed from student fees.

Assuming early repayment of the bankers' acceptance loans is not required by the lender, principal due on the bankers' acceptance loans in each of the next five years and thereafter is as follows:

2019	$	874,503
2020		930,523
2021		990,135
2022		770,075
2023		526,180
Thereafter		3,455,385
Total	$	7,546,801

Loan interest and stamping fees totalling $490,286 (2017 - $533,638) have been recorded as interest on long-term debt in the statement of operations.

(c) The 5.12% fixed rate term loan was used to finance the construction of the Cornwall student residence, the 5.29% loan was used to finance the construction of the Brockville student residence and the 5.35% loan was used to finance the construction of an addition to the Kingston student residence. The College incurs a monthly bank stamping fee of 0.25% on the outstanding principal balance of the student residence loans which have been economically hedged through interest rate swaps to the fixed interest rates noted above. No specific security has been pledged for these loans.

8. Long-term debt (continued):

(c) (continued):

Based on a detailed analysis and feasibility study it is expected that operational costs of the student residences, including the principal and interest payments on the related loans, will be financed from operational revenue generated by the residences as required by the Ministry of Advanced Education and Skills Development. If an operating deficit is incurred, it will be financed by the excess of revenue over expenses from other ancillary operations.

Principal due on the fixed rate term loans in each of the next five years and thereafter is as follows:

2019	$	578,228
2020		609,718
2021		642,925
2022		677,940
2023		714,862
Thereafter		7,125,285
Total	$	10,348,958

Loan interest and stamping fees totalling $590,232 (2017 - $620,184) have been recorded as interest on long-term debt in the statement of operations.

(d) Effective March 9, 2018 the College signed an unsecured credit agreement with the Ontario Financing Authority to obtain financing related to the College's Hello Future project, which includes the construction of a new Student Life & Innovation Centre and the renovation of a heritage building, both on the Kingston campus. The credit agreement provides access to two separate credit facilities.

Facility one provides for a non-revolving construction period loan up to a maximum of $10,000,000. The facility bears interest at a variable rate equal to the ninety day Ontario Treasury Bill rate plus 0.275%. Principal and interest must be repaid in full by November 1, 2018.

Facility two provides for a ten year term loan up to a maximum of $10,000,000 plus the amount of any interest owing on facility one at the repayment date. The facility bears interest at a fixed rate equal to the Province of Ontario's cost of funds for a ten year amortizing bond, inclusive of fees and commissions, plus 0.275%, calculated as of the date of advance. Principal and interest are repayable in equal semi-annual instalments.

At March 31, 2018 the balance of both facilities was nil.

8. Long-term debt (continued):

(e) The College is party to interest rate swap contracts to manage interest rate exposures for economic hedging and risk management purposes.

The interest rate swap contracts convert the floating rate interest obligations of the loans into fixed rate obligations and thus manage the College's exposure to interest rate risk. The fixed rates payable under the interest rate swaps are disclosed in note 8(b). The maturity dates of the interest rate swaps are the same as the maturity dates of the associated long-term debt, ranging from 2021 to 2031. The fair value of the interest rate swaps will vary based on prevailing market interest rates and the remaining term to maturity. The change in fair value of the interest rate swaps was an unrealized gain of $1,414,436 (2017 - $1,293,862) for the year ended March 31, 2018.

The interest rate swaps are level 3 financial instruments and are measured at fair value using a valuation technique, taking into account market interest rates. The fair value of interest rate swaps is based on broker quotes.

9. Deferred capital contributions:

Deferred capital contributions represent the unamortized amount of contributions, enhancement fees and donations utilized for additions to capital assets. The amortization of capital contributions is recorded as revenue in the consolidated statement of operations.

	2018	2017
Balance, beginning of year	$ 39,063,937	$ 37,730,705
Amounts used for capital purposes:		
Contributions from MAESD	7,862,564	3,779,201
Student levies receivable	3,885,523	-
Donations	3,179,423	1,605,421
Transferred from deferred revenue (note 6)	1,800,000	-
Other contributions	1,013,410	419,006
Enhancement fees (note 6)	234,310	-
Amortization of deferred capital contributions	(5,231,176)	(4,470,396)
Balance, end of year	$ 51,807,991	$ 39,063,937

The balance of deferred capital contributions consists of the following:

	2018	2017
Unamortized capital contributions	$ 48,681,827	$ 36,003,169
Unspent capital contributions	3,126,164	3,060,768
	$ 51,807,991	$ 39,063,937

10. Invested in capital assets:

(a) The College's investment in capital assets is calculated as follows:

	2018	2017
Capital assets	$ 88,312,591	$ 73,734,343
Less amounts financed by:		
Bankers' acceptance loans	(7,546,801)	(8,368,659)
Term bank loans	(10,348,958)	(10,897,320)
Deferred capital contributions	(48,681,827)	(36,003,169)
	$ 21,735,005	$ 18,465,195

(b) The change in net assets invested in capital assets is calculated as follows:

	2018	2017
Excess of expenses over revenue:		
Amortization of deferred capital contributions	$ 5,231,176	$ 4,470,396
Amortization of capital assets	(8,947,466)	(8,037,215)
	$ (3,716,290)	$ (3,566,819))
Net change in investment in capital assets:		
Additions to capital assets	$ 23,544,974	$ 5,667,905
Disposals	(19,260)	(107,260)
Amount funded by deferred capital contributions	(17,909,834)	(2,796,323)
Repayment of:		
Bankers acceptance loans	821,858	772,388
Term bank loans	548,362	520,042
	$ 6,986,100	$ 4,056,752

11. Net assets restricted for endowments:

	2018	2017
Ontario Student Opportunity Trust Fund (OSOTF):		
Phase I	$ 943,751	$ 943,751
Phase II	1,103,095	1,103,095
Ontario Trust for Student Support (OTSS)	4,901,309	4,901,309
Endowed Bursaries	3,551,696	2,866,311
	$ 10,499,851	$ 9,814,466

11. Net assets restricted for endowments (continued):

Ontario Student Opportunity Trust Fund:

The externally restricted endowments include monies provided by the Government of Ontario from the Ontario Student Opportunity Trust Fund matching program to award student aid as a result of raising an equal amount of endowed donations. The College has recorded the following amounts under the program:

(a) Phase I:

Schedule of Changes in Endowment Fund Balance for the year ended March 31, 2018

Fund balance, beginning of year	$	943,751
Cash donations received		-
Fund balance, end of year (A)	$	943,751

Schedule of Changes in Expendable Funds Available for Awards for the year ended March 31, 2018

Balance, beginning of year	$	40,850
Realized investment income, net of direct investment-related expenses and preservation of capital contributions		76,889
Bursaries awarded (total number 29, 24 OSAP recipients)		(19,525)
Balance, end of year (B)	$	98,214
Endowment total based on book value (A+B)	$	1,041,965

The fair value of this endowment as at March 31, 2018 is $1,020,363 (2017 - $904,164).

11. Net assets restricted for endowments (continued):

Ontario Student Opportunity Trust Fund (continued):

(b) Phase II:

Schedule of Changes in Endowment Fund Balance for the year ended March 31, 2018

Fund balance, beginning of year	$	1,103,095
Cash donations received		-
Fund balance, end of year (A)	$	1,103,095

Schedule of Changes in Expendable Funds Available for Awards for the year ended March 31, 2018

Balance, beginning of year		50,028
Realized investment income (loss), net of direct investment-related expenses and preservation of capital contributions		200,777
Bursaries awarded (total number 19, 16 OSAP recipients)		(21,075)
Balance, end of year (B)	$	229,730
Endowment total based on book value (A+B)	$	1,332,825

The fair value of this endowment as at March 31, 2018 is $1,343,485 (2017 - $1,190,312).

11. Net assets restricted for endowments (continued):

Ontario Trust for Student Support:

(c) Ontario Trust for Student Support:

Schedule of Changes in Endowment Fund Balance for the year ended March 31, 2018

Fund balance at beginning of year	$ 4,901,309
Cash donations received	-
Fund balance at end of year (A)	$ 4,901,309

Schedule of Changes in Expendable Funds Available for Awards for the year ended March 31, 2018

Balance, beginning of year	$ 288,415
Realized investment income, net of direct investment-related expenses and preservation of capital contributions	317,951
Bursaries awarded (total number 133, 101 OSAP recipients)	(135,298)
Balance, end of year (B)	$ 471,068
Endowment total based on book value (A+B)	$ 5,372,377

The fair value of this endowment as at March 31, 2018 is $5,321,297 (2017 - $6,135,643).

12. Net assets internally restricted:

	Funds for student assistance	College residences	Pay parking	2018 Total	2017 Total
Balance, beginning of year	$ 9,911	$1,754,230	$ 2,162,796	$ 3,926,937	$ 3,272,795
Transfer from unrestricted deficiency	-	139,154	232,939	372,093	654,142
Balance, end of year	$ 9,911	$1,893,384	$ 2,395,735	$ 4,299,030	$ 3,926,937

13. Unrestricted surplus (deficiency):

	2018	2017
Unrestricted surplus (deficiency):		
Operating	$ 13,496,504	$ 5,356,827
Vacation pay accrued liability	(4,145,550)	(3,867,048)
Sick leave entitlement	(2,460,000)	(2,499,000)
Employee future benefits	(648,000)	(713,000)
	$ 6,242,954	$ (1,722,221)

14. Commitments:

The College rents equipment and premises under long-term operating leases expiring up to the 2020 fiscal year. Future minimum payments, by year and in aggregate, under these operating leases as at March 31, 2018 are as follows:

2019	$ 446,178
2020	189,727
	$ 638,905

15. Contingent liabilities:

The College is involved with outstanding and pending litigation and claims which arise in the normal course of operations, primarily as a result of grievances filed under the provisions of the union collective agreements. In management's opinion any liability that may arise from such contingencies would not have a significant adverse effect on the consolidated financial statements of the College. Losses in excess of the provision recorded in the consolidated financial statements, if any, arising from these contingencies will be accounted for in the year in which they are determined.

16. Financial risks and concentration of risk:

(a) Credit risk:

Credit risk refers to the risk that a counterparty may default on its contractual obligations, resulting in a financial loss. The College is exposed to credit risk relating to its cash, grants and accounts receivable and short- and long-term investments. The College holds its cash accounts with federally regulated chartered banks who are insured by the Canadian Deposit Insurance Corporation. In the event of default, the College's cash accounts are insured up to $300,000 (2017 - $300,000).

Accounts receivable are comprised of government, student receivables, the current portion of long-term receivables and other receivables. Student receivables are ultimately due from students, and credit risk is mitigated by financial approval processes before a student is enrolled and the highly diversified nature of the student population. Government receivables are ultimately due primarily from MAESD, as well as other government entities, and credit risk is mitigated by the governmental nature of the funding source. Other receivables arise during the course of the College's normal operations and are due from a diverse customer base. The College measures its exposure to credit risk based on how long the amounts have been outstanding. An impairment allowance is set up based on the College's historical experience regarding collections.

Student and other receivables not impaired are collectible based on the College's assessment and past experience regarding collection rates. The maximum exposure to credit risk of the College at March 31, 2018 is the carrying value of these assets.

16. Financial risks and concentration of risk (continued):

(a) Credit risk (continued):

The amounts outstanding at year end were as follows:

As at March 31, 2018	Current	1 - 30 days	31 - 60 days	61 - 90 days	91+ days	Total
Government receivables	$ 3,376,467	$ -	$ -	$ -	$ -	$ 3,376,467
Student receivables	-	39,499	30,442	74,409	306,897	451,247
Current portion of long-term receivables	786,445	-	-	-	-	786,445
Other receivables	7,537,241	282,339	241,197	2,778	227,713	8,291,268
Gross receivables	11,700,153	321,838	271,639	77,187	534,610	12,905.427
Impairment allowances					(162,366)	(162,366)
Net receivables	$ 11,700,153	$ 321,838	$ 271,639	$ 77,187	$ 372,244	$12,743,061

As at March 31, 2017	Current	1 - 30 days	31 - 60 days	61 - 90 days	91+ days	Total
Government receivables	$ 1,882,001	$ -	$ -	$ -	$ -	$ 1,882,001
Student receivables	8,021	21,105	22,156	32,620	153,776	236,678
Other receivables	4,310,858	264,336	382,701	5,218	11,284	5,174,298
Gross receivables	6,200,880	285,441	404,857	37,838	165,060	7,292,977
Impairment allowances					(97,996)	(97,996)
Net receivables	$ 6,200,880	$ 285,441	$ 404,857	$ 37,838	$ 67,064	$ 7,194,981

16. Financial risks and concentration of risk (continued):

(a) Credit risk (continued):

The maximum exposure to investment credit risk is outlined in note 2.

There have been no significant changes from the previous year in the College's exposure to credit risk or its policies, procedures and methods used to measure the risk.

(b) Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The Foundation's investment policy operates within the constraints of the investment guidelines issued by the MAESD. The policy's application is monitored by management, the investment managers and the Board of Governors. Diversification techniques are utilized to minimize risk.

There have been no significant changes from the previous year in the College's exposure to market risk or its policies, procedures and methods used to measure the risk.

(i) Currency risk:

Currency risk arises from the College's operations in different currencies and converting non-Canadian earnings at different points in time at different foreign currency levels when adverse changes in foreign currency rates occur. The College does not have any material transactions or financial instruments denominated in foreign currencies.

(ii) Interest rate risk:

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates. The College is exposed to this risk through its interest bearing investments, bankers' acceptance loans and long-term debt.

The College mitigates interest rate risk on its long-term debt through derivative financial instruments (interest rate swaps) that exchange the variable rate inherent in the bankers' acceptance loans and long-term debt for a fixed rate as described in note 8(e). Therefore, fluctuations in market interest rates would not impact future cash flows and operations relating to the long-term debt.

16. Financial risks and concentration of risk (continued):

(b) Market risk (continued):

(ii) Interest rate risk (continued):

The College's fixed income portfolio has interest rates ranging from 0.0% to 4.25% with maturities ranging from 2018 to 2026. At March 31, 2018, a 1% fluctuation in interest rates, with all other variables held constant, would have an estimated impact on the fair value of fixed income investments of $59,705 (2017 – $73,369).

(iii) Equity risk:

Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The College is exposed to this risk through its equity and mutual fund holdings within its investment portfolio. At March 31, 2018, a 10% movement in the stock markets, with all other variables held constant, would have an estimated effect on the fair values of the College's equity and mutual fund holdings of $461,020 (2017 - $357,413).

(c) Liquidity risk:

Liquidity risk is the risk that the College will not be able to meet all of its cash outflow obligations as they come due. The College mitigates this risk by monitoring cash activities and expected outflows through extensive budgeting and maintaining investments that may be converted to cash in the near-term if unexpected cash outflows arise. The College also maintains an unsecured line of credit with a Canadian chartered bank in the amount of $3,000,000 (2017 - $3,000,000) to cover short-term funding needs. There was no balance outstanding on the line of credit at March 31, 2018 (2017 – nil). Accounts payable are all current and the terms of the long-term debt are disclosed in note 8.

Derivative financial liabilities mature as described in note 8(e).

There have been no significant changes from the previous year in the College's exposure to liquidity risk or policies, procedures and methods used to measure the risk.

16. Financial risks and concentration of risk (continued):

(c) Liquidity risk (continued):

The following table sets out the contractual maturities (representing undiscounted contractual cash flows) of financial liabilities, assuming early repayment of the bankers' acceptance loans is not required by the lender:

As at March 31, 2018	Within 6 months	6 - 12 months	1 - 5 years	5+ years	Total
Accounts payable	$ 19,364,155	$ -	$ -	$ -	$ 19,364,155
Bankers' acceptance loans	430,464	444,038	3,775,678	2,896,621	7,546.801
Long-term debt	285,280	292,947	3,399,240	6,371,490	10,348,957
Lease commitments	232,425	213,753	189,727	-	635,905
	$ 20,312,324	$ 950,738	$ 7,364,645	$ 9,268,111	$ 37,895,818

As at March 31, 2017	Within 6 months	6 - 12 months	1 - 5 years	5+ years	Total
Accounts payable	$ 13,850,305	$ -	$ -	$ -	$ 13,850,305
Bankers' acceptance loans	404,552	417,308	4,091,416	3,455,383	8,368,659
Long-term debt	270,547	277,817	3,223,673	7,125,283	10,897,320
Lease Commitments	240,751	240,751	446,178	189,727	1,117,407
	$ 14,766,155	$ 935,876	$ 7,761,267	$ 10,770,393	$ 34,233,691

17. Fundraising campaigns:

This year marked the second year of the Uncommon fundraising campaign, which is a tri-campus campaign to raise funds for both capital asset acquisitions and program development. Additionally, the College continues to collect funds for The Difference We Make fundraising campaign to raise funds to finance capital asset acquisitions and program development, with a focus on the Kingston campus. As at March 31, 2018 pledges arising from these campaigns amounted to $924,879 (2017 - $5,217,292), which will be not be recorded in the College's consolidated financial statements until collected.

18. Comparative figures:

Certain comparative figures have been restated to conform to the method of presentation adopted for the current year.

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Analysis of Revenue — Schedule 1

Year ended March 31, 2018, with comparative figures for 2017

	2018	2017
Grants and reimbursement:		
Ministry of Advanced Education and Skills Development:		
Operating and supplemental grants	$ 42,001,471	$ 42,458,123
Employment Services, Youth Job Link and Canada-Ontario Job Grant programs	4,612,502	4,848,321
Literacy and Basic Skills program	1,170,171	1,072,905
Apprentice Training grants:		
Per diem rates	1,735,770	1,840,744
Administrative support	41,644	41,644
Enhancement	19,417	50,100
Co-op diploma	798,241	945,883
Contract educational services	2,346,136	2,096,109
Federal training	1,423,520	1,018,718
Other government grants	1,657,394	2,041,387
	$ 55,806,266	$ 56,413,934

	2018	2017
Ancillary operations:		
Residences	$ 4,743,430	$ 4,948,909
Parking lots	888,115	984,524
Food services contract	542,616	432,057
Facilities rent	280,118	283,109
Bookstores commission	257,495	293,286
Licensed premises	15,652	15,375
	$ 6,727,426	$ 6,957,260

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Analysis of Salaries, Wages and Benefits Expenses — Schedule 2

Year ended March 31, 2018, with comparative figures for 2017

	2018	2017
Salaries:		
Academic:		
Full-time	$ 17,008,165	$ 18,035,687
Partial load and part-time	11,592,869	9,628,789
Excluded/sessional	1,078,280	952,969
Coordinators' allowance	252,109	255,405
Bonus/overtime	170,316	149,679
Administrative	10,369,141	9,602,657
Support:		
Full-time	11,019,875	10,834,748
Part-time	5,845,781	5,081,533
Bonus/overtime	108,080	61,809
Professional development leave	59,214	123,540
Benefits:		
Academic	6,030,673	5,827,188
Administrative	2,452,916	2,332,695
Support	3,797,989	3,611,297
	$ 69,785,408	$ 66,497,996

THE ST. LAWRENCE COLLEGE OF APPLIED ARTS AND TECHNOLOGY

Consolidated Analysis of Non-Payroll Expenses

Schedule 3

Year ended March 31, 2018, with comparative figures for 2017

	2018	2017
Other contract services	$ 6,884,339	$ 5,534,715
Scholarships, bursaries and student assistance	3,299,420	3,049,514
Utilities	2,541,863	2,509,451
Other supplies	2,145,532	2,410,464
Participant wages, benefits and support allowances	2,124,033	1,930,538
Building and ground maintenance	1,994,827	1,831,589
Contracted cleaning and garbage removal services	1,733,251	1,703,702
Instructional supplies and equipment	1,649,644	1,638,674
Software licenses and maintenance	1,614,696	1,507,475
Promotion/public relations	1,527,872	1,430,433
Contract teaching services	1,440,650	1,466,746
Travel	1,131,483	982,645
Contracted security services	1,090,787	807,362
Interest on long-term debt	1,080,517	1,153,821
Equipment purchase and rental	934,742	879,859
Equipment maintenance	639,000	504,985
Taxes	479,439	522,803
Telecommunications	403,072	523,487
Rent	384,122	352,379
Professional fees	370,692	443,763
Insurance	348,232	193,320
Professional development	230,009	193,999
Bad debts	216,396	86,518
Other interest and bank charges	148,710	179,788
Membership fees and dues	135,068	122,485
Staff employment	79,992	77,631
Cost of sales	16,922	31,507
	$ 34,645,310	$ 32,069,653